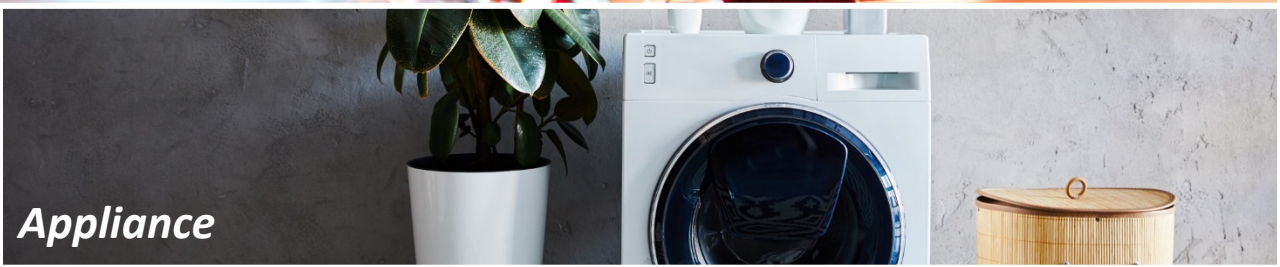




Automotive



Coffee Machine



Appliance

GROUP OVERVIEW 2022

always on

CONFIDENTIAL



Date:

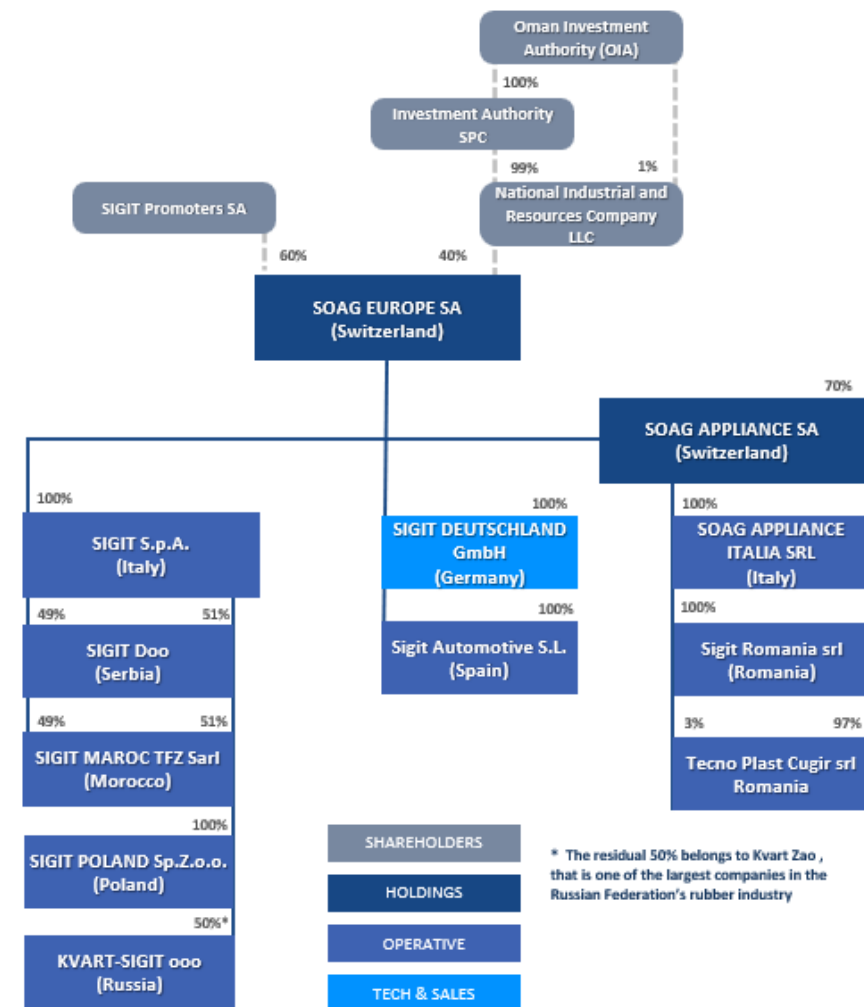
The Group fundamentals

SOAG long history is based on core values and commitment to meet customer needs, making the Group *“Solid in tradition & dynamic in action”*



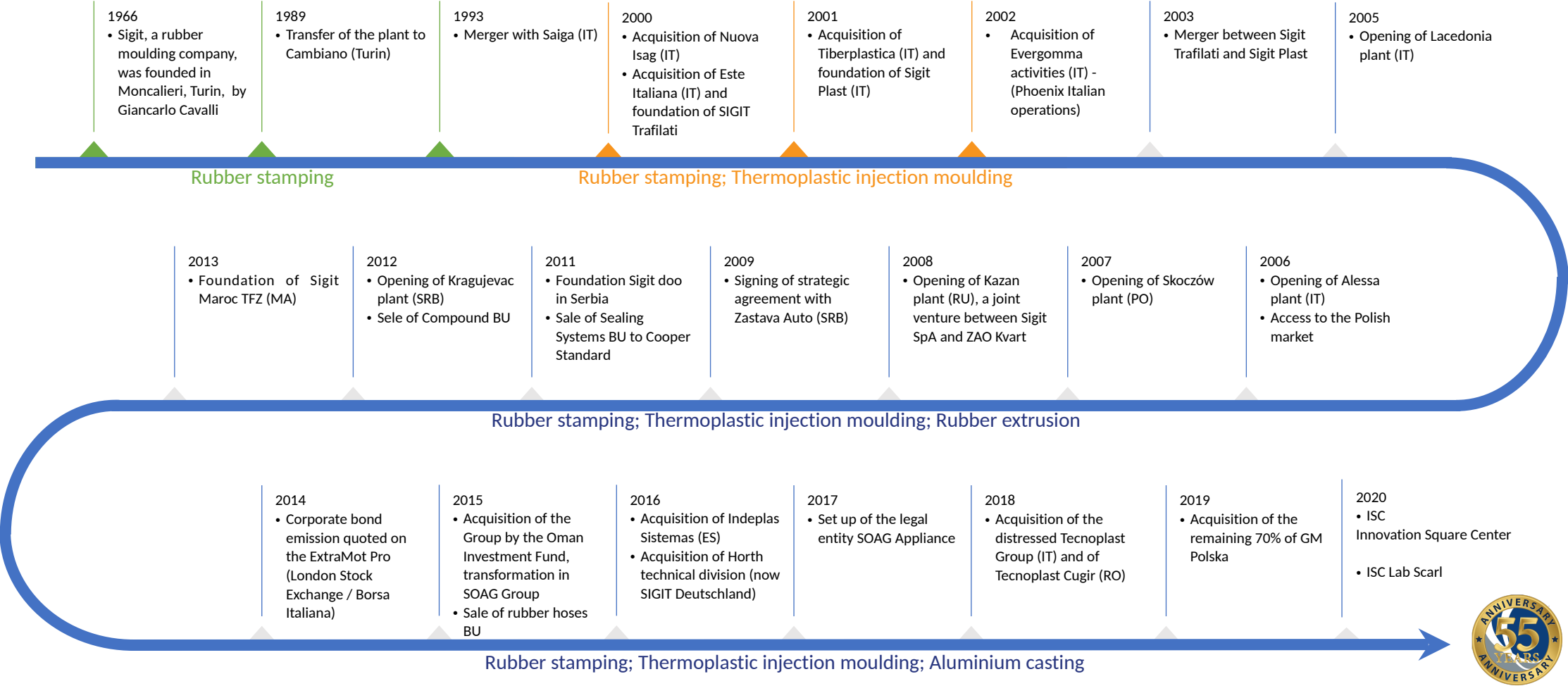
Group structure and main corporate info

- Sigit Oman Automotive Group (“SOAG”) is a multinational Automotive and Appliance components manufacturer.
- OIA Oman Investment Authority, the sovereign wealth fund of the Government of Oman, is a significant shareholder in the Group.
- The holding company of the Group is located in Switzerland, Ticino Canton
- Operative group technical center located in Turin, Italy
- The ISC Lab SCARL – Innovation Square Center is one of the best equipped Italian Laboratory.



Group History

Founded as rubber components producer in 1966, SOAG expanded its footprint in the EMEA region becoming a key player in the Automotive industry

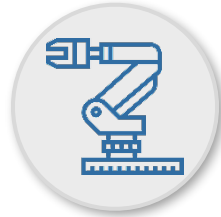


SOAG in numbers

Successful key metrics



€177M revenues



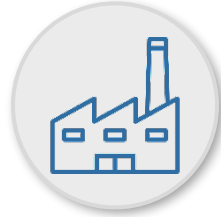
+300 injection
moulding machines



+2.000 employees



Established +55 years of experience



13 production facilities



+400 new moulds per year



2 divisions



10 countries



4 E&D Centers (2, IT; DE; SRB)

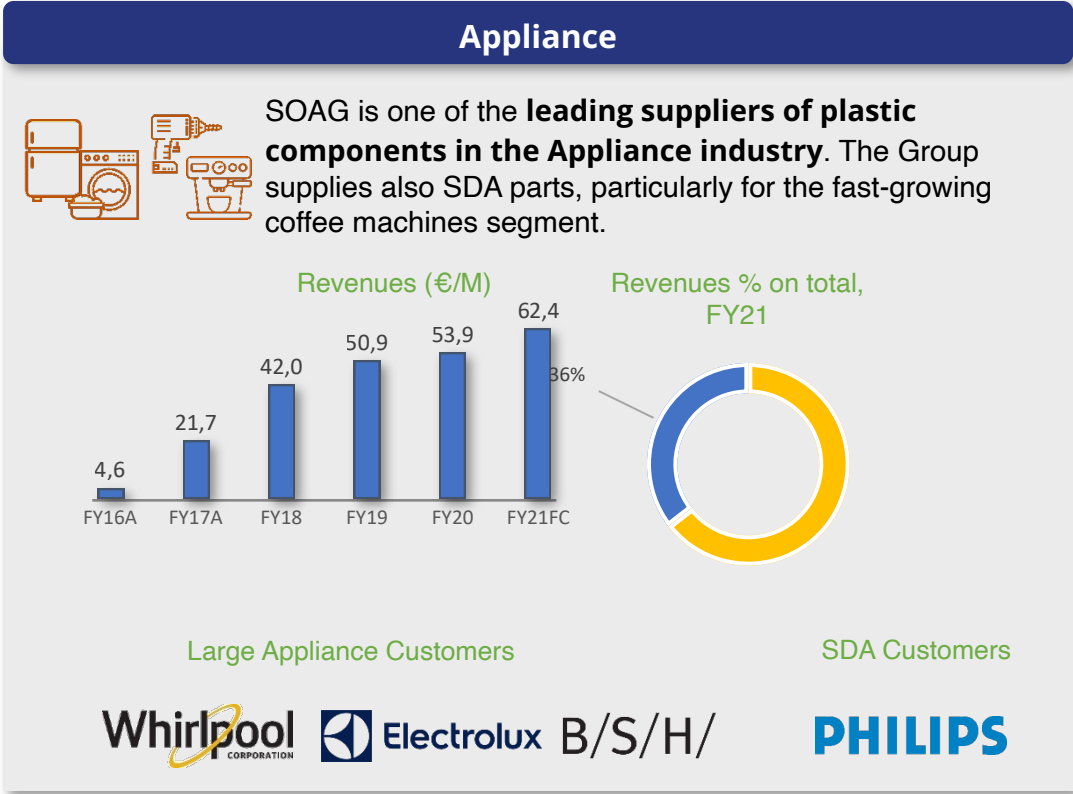
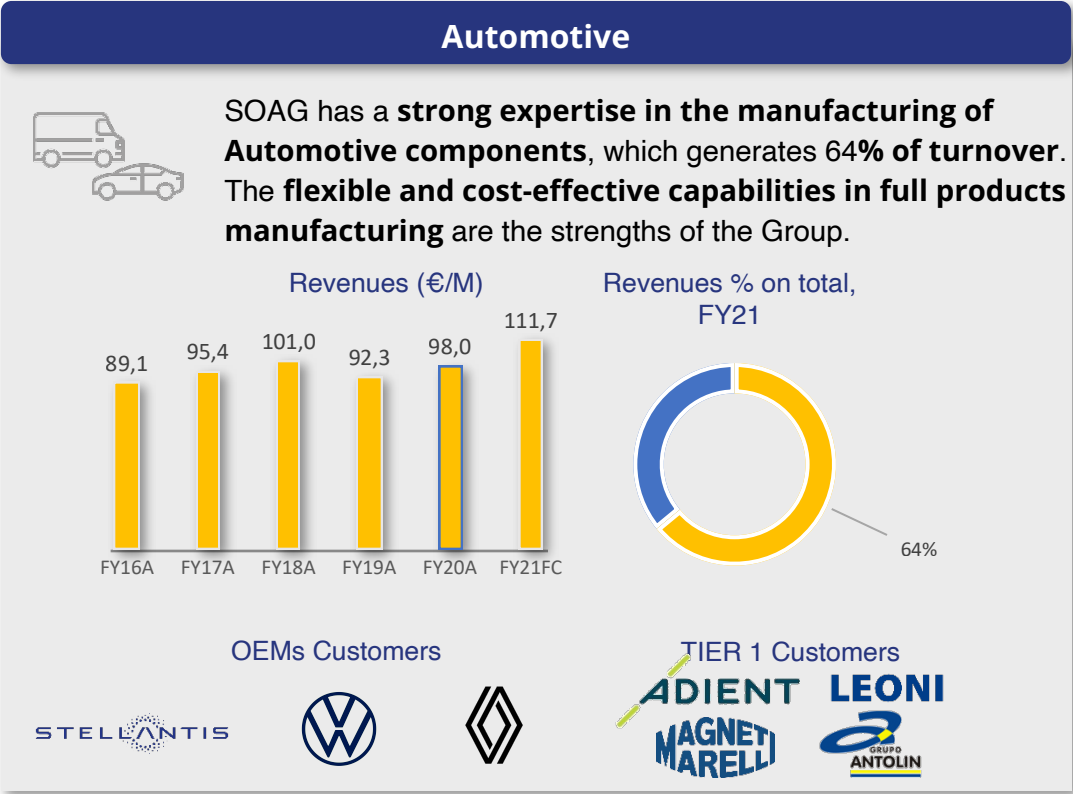


SOAG GROUP OVERVIEW

SOAG Group is one of the leaders in the EMEA region in the thermoplastic injection moulding, offering tailored Automotive and Appliance components to the largest players in these sectors



€174.1M
Revenues FC2021
(other income excluded)



Geographic footprint

The Group operates in the EMEA region through its production plants located close to those of major car and appliance manufacturers. This is the strategy defined by the Group as “going-local-for-locals”



Headquarters and Commercial offices

The operational headquarters are based in Switzerland, through the fully controlled subsidiary SOAG Europe SA.

Additional sales and representative offices are located in Italy and Germany.

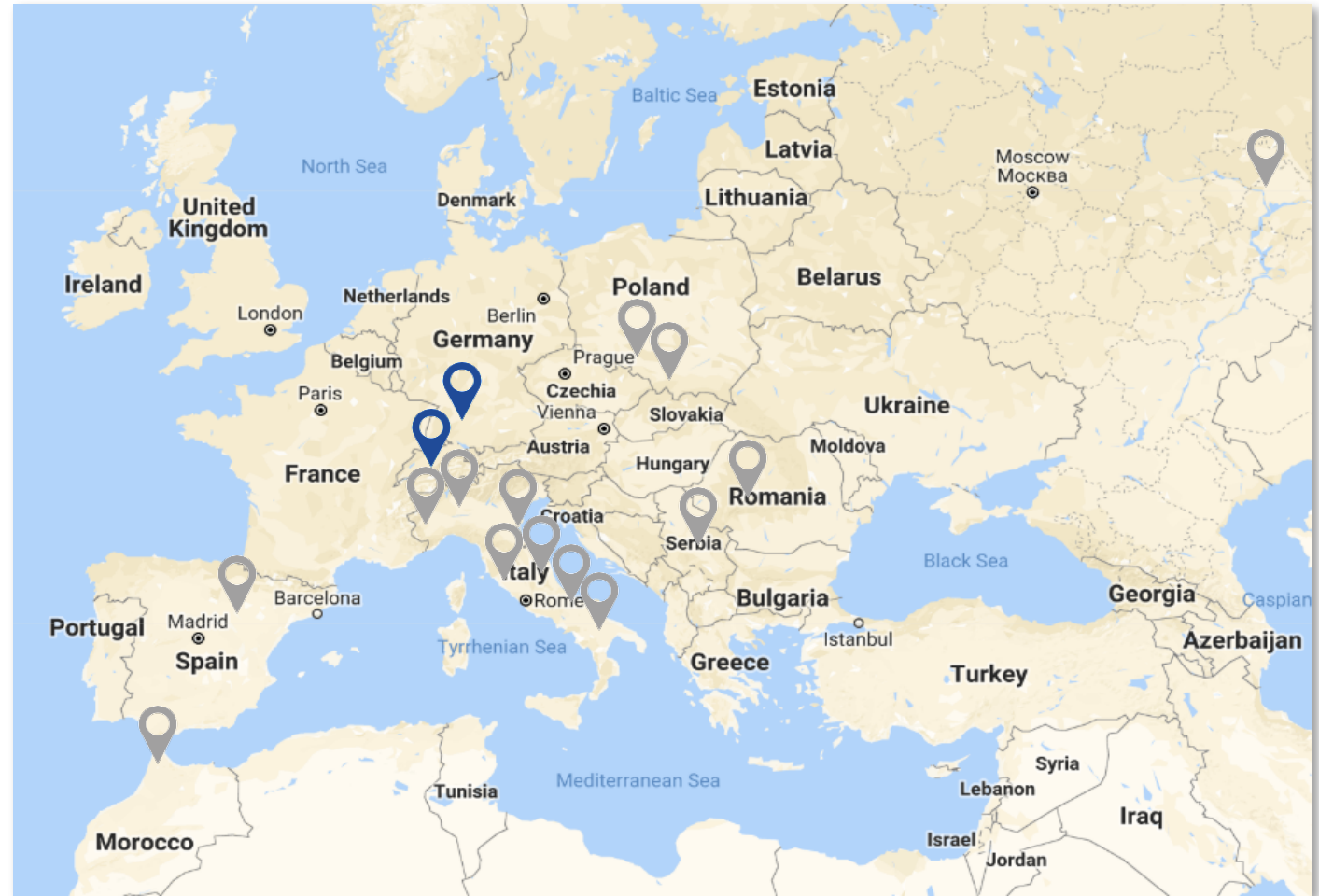
From Q2/2020 SIGIT ISC hosts the Group's R&D and E&D operations, the Qualification Laboratories, the OpenPlast Foundation headquarter, and some small companies or start ups able to offer an added-value to Group's innovations.














Production plants

SOAG international growth followed the de-localization of OEMs towards Eastern Europe and best-cost countries. As a result of the strategy “going local-for-locals”, the Group production facilities have been located at most 1,200km away from customers with a transportation time that does not exceed 24 hours.

WIP a new plant in Morocco (opening 2021Q4), a third plant in Poland (2023).

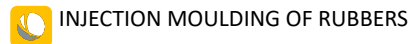


SOAG LOCATIONS

















Site	Main numbers	Division	Market
 SOAG LLC <i>MUSCAT - OMAN</i>	SHAREHOLDERS MOTHER COMPANY		
 SOAG EUROPE SA <i>Morbio Inferiore</i> <i>SWITZERLAND</i>	Management services 12 employees		
 I.S.C. <i>Turin</i> <i>Italy</i>	Sales, Engineering & Development Centre 70 employees		
 SIGIT DEUTSCHLAND GMBH <i>Stuttgart</i> <i>Germany</i>	Sales , Engineering & Development Centre German Market 5 employees		
 SOAG Appliance Italia Srl <i>Monte San Vito – AN</i> <i>Italy</i>	Sales , Engineering & Development Centre 30 employees		


SOAG LOCATIONS

Site	Main numbers	Division	Market
 SIGIT SpA Cambiano – TO Italy	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 3.900 sqm 51 employees 		
 SIGIT SpA Atessa – CH Italy	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 7.500 sqm 115 employees 		
 SIGIT SpA Lacedonia – AV Italy	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 5.000 sqm 66 employees 		
 SIGIT SpA San Giustino – PG Italy	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 3.500 sqm 47 employees 		
 SIGIT POLAND Spzoo Skoczów Poland	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 12.000 sqm 329 employees 	 	




SOAG LOCATIONS

Site	Main numbers	Division	Market
 <p>SIGIT Automotive SL Calatayud Spain</p>	<ul style="list-style-type: none"> ■ ISO9001:2015 ■ IATF16949:2016 ■ 12.000 sqm ■ 157 employees 		
 <p>SIGIT Maroc TFZ Sarl Tangier Morocco</p>	<ul style="list-style-type: none"> ■ ISO9001:2015 ■ IATF16949:2016 ■ 4.200 sqm ■ 95 employees 	 	
 <p>SIGIT Doo Kragujevac Serbia</p>	<ul style="list-style-type: none"> ■ ISO9001:2015 ■ IATF16949:2016 ■ ISO14001:2015 ■ 10.000 sqm ■ 231 employees 	   	
 <p>Kvant-SIGIT ooo Kazan Russia</p>	<ul style="list-style-type: none"> ■ ISO9001:2008 ■ 2.000 sqm ■ 29 employees 		

 INJECTION MOULDING OF RUBBERS





















 ENGINEERING & DESIGN

 INJECTION MOULDING OF THERMOPLASTICS

 TOOLING & AUTOMATION

 POST INJECTION PROCESSES

SOAG LOCATIONS

Site	Main numbers	Division	Market
 <p>SOAG Appliance Italia Srl Monte San Vito – AN Italy (*)</p>	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 14.000 sqm 210 employees 	  	
 <p>SOAG Appliance Italia Srl Comunanza – AP Italy (*)</p>	<ul style="list-style-type: none"> ISO9001:2008 6.000 sqm 50 employees 		
 <p>SOAG Cugir Srl Cugir Romania (**)</p>	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 ISO14001:2015 14.000 sqm 249 employees 	 	
 <p>SOAG POLAND Spzoo Czechowice-Dziedzice Poland</p>	<ul style="list-style-type: none"> ISO9001:2015 IATF 16949:2016 5.000 sqm 257 employees 	  	
<div>  INJECTION MOULDING OF THERMOPLASTICS  POST INJECTION PROCESSES </div> <div>  TOOLING & AUTOMATION  ALUMINIUM DIE CASTING </div>			

THE GROUP IS COMMITTED TO HIGH QUALITY STANDARDS

The high-quality standards of SOAG is recognized and prized by its customers



CERTIFICATE

kiwa

Reg. Number: 8942E-11
Certificate valid: 2021-07-22
Valid until: 2024-07-21
Last change: 2021-07-22
Last change date: 2021-07-22
Last change by: 0610400

Quality Management System Certificate
IATF 16949:2016

We certify that the Quality Management System of the Organization:

S.I.G.I.T. - SOCIETA' ITALIANA GOMMA INDUSTRIALE TORINO - S.p.A.

is in compliance with the standard IATF 16949:2016 for the following products/services:

Manufacturing of plastic components by thermoplastic injection moulding and manual assembly.

Chief Operating Officer
Giampaolo Salerni

Exclusions: None

The certificate is issued in conformity with IATF Rules - First Edition.
No other form of certification is valid. Technical number and dependent upon the reservation of Kiwa.
The certificate is composed of 3 pages.

S.I.G.I.T. - SOCIETA' ITALIANA GOMMA INDUSTRIALE TORINO - S.p.A.
Certified Sites
- Via Giovanni delle Pugliese, 10/12 - 10126 Torino (TO) - Italy

Support Functions
S.I.G.I.T. - SOCIETA' ITALIANA GOMMA INDUSTRIALE TORINO - S.p.A.
- Corso D'Azeglio, 48/50 - 10126 Torino - Italy
- Logistics, Purchasing, Human resources, Sales, Strategic planning, Quality system management, Production design, Process design
SGIT Deutschland GmbH
- Haberdorferstr. 30
- 41836 Prossdorf (Germany)

kiwa



CERTIFICATE

kiwa

Reg. Number: 8942E-11
Certificate valid: 2016-02-13
Valid until: 2019-02-11
Last change: 2016-02-13
Last change date: 2016-02-13
Last change by: 0610400

Environmental Management System Certificate
ISO 14001:2015

We certify that the Environmental System of the Organization:

S.I.G.I.T. - SOCIETA' ITALIANA GOMMA INDUSTRIALE TORINO - S.p.A.

is in compliance with the Standard UNI EN ISO 14001:2015 for the following products/services:

Engineering and production of technical products made of rubber by moulding, demoulding and assembly. Engineering and production of plastic components by injection moulding and paint coating.

Chief Operating Officer
Giampaolo Salerni

The verification of the certificate is subject to annual surveillance which is dependent on the classification of the certificate and on the results of the surveillance.

The date of issuance of this certificate is the date of first issue by the issuing body.

The certificate is composed of 3 pages.

S.I.G.I.T. - SOCIETA' ITALIANA GOMMA INDUSTRIALE TORINO - S.p.A.
Registered Headquarters
Via Giovanni delle Pugliese, 10/12 - 10126 Torino (TO) - Italy

Certified Sites
- Via Giovanni delle Pugliese, 10/12 - 10126 Torino (TO) - Italy
- Via A. Moro, 7 - 10126 Torino (TO) - Italy
- Via Galvani, 32 - 10126 Torino (TO) - Italy
- Via Industriale, 10/12 - 10126 Torino (TO) - Italy
- Via Industriale, 10/12 - 10126 Torino (TO) - Italy

CERMET

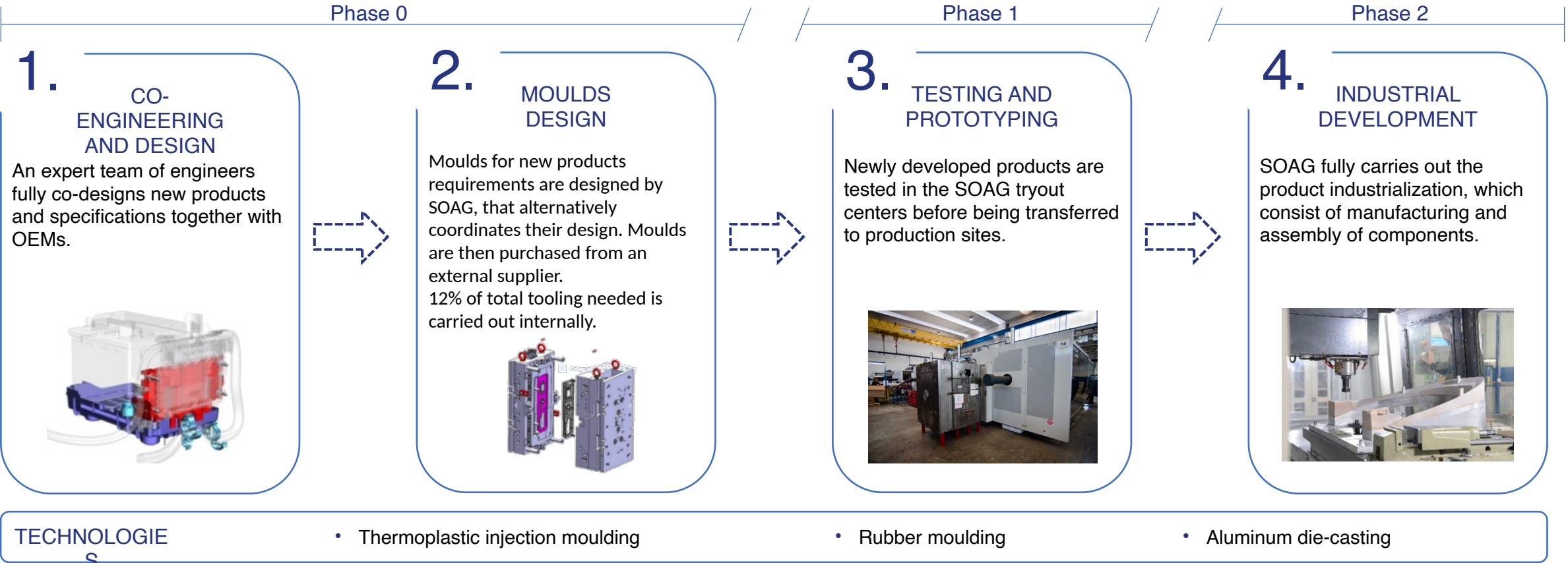
ISO 14001:2015

ACCREDITED

- SOAG is committed to high-quality standards and in order to keep its customers satisfied the Group sets the quality bar for products, systems and processes as high as possible
- The organization supports this pursuit of quality in each individual plant through a number of quality coaching and quality control measures. Indeed, all production facilities and R&D centers are compliant with ISO 9001 quality standards and the new IATF 16949:2016 quality standards
- At the same time, the “SIGIT Academy Team” ensures the further development of the management system with respect to a global standardization of processes and systems in all SOAG’s plants
- SOAG receives a quality rating from its customers, both OEMs and Tier1. Each company has its own auditing method, which results in a numerical or qualitative valuation
- The Group receives very high gradings from all of its customers, who recognize the quality of both products and services

From the concept to the object

SOAG engages in all stages of the production process, offering an integrated product-service: the Group core business focuses on the industrialization phases, including quality control and testing processes, while its involvement in design and engineering of moulds depends on client requirements



Innovation Square Center (ISC)

The new technologically advanced Innovation Square Center, based in Turin, is home to over 100 employees who manage the Group E&D, R&D activities and the qualification of materials and prototypes

From 2017, the Group offers more and more complex services to his customers. SOAG has evolved from a “built to print” strategy to the full design of products and concepts.

To achieve this change and to increase the service level (in terms of new technologies and number of people involved in this activities), SOAG decided to launch the Innovation Square Center (ISC), the new Group’s Tech Center.

The ISC is host the Group’s R&D and E&D operations, the Qualification Laboratories (materials and prototypes), the OpenPlast Foundation headquarter, and some small companies or start ups able to offer an added-value to Group’s innovations. ISC and ISC Lab have been opened on 2020Q2.

Moreover, the Group is now collaborating with two consortium of Italian universities (C.I.N.F.A.I. and C.I.F.S.) to develop an Innovative Technologies for Polymeric Monitoring Laboratory that will be located inside the ISC. SOAG financed this project with €3M granted by the European commission.



Innovation Square Center:

- Smart building
- Co-working areas for partner and suppliers
- Industry 4.0 group competence center
- E&D and R&D departments
- Technologically advanced laboratories
- Start ups and co-working spaces
- Collaborative robotics

R&D active innovation projects 2020-2022

Applied solutions with thermoplastic composites

Top class recycled raw polymers for compounds

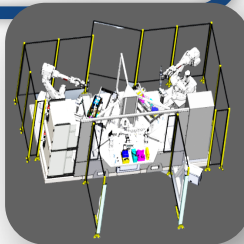
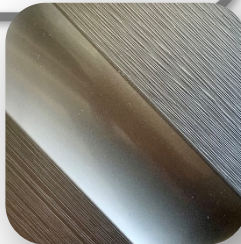
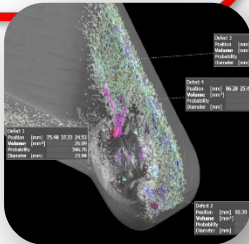
Low density special compounds

Metal-like mass colored blend materials

Mechatronics advanced robotics
Factory 4.0 integration



STENA



BACKGROUND & FUTURE DEVELOPMENT

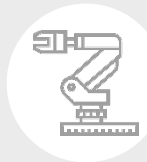
SOAG is a dynamic Group that leverages on its long tradition to build solid bases for its long-term development

55 YEARS OF HISTORY



Leadership in plastic moulding

With 55 years of experience, SOAG is now a specialist in the field. Its core business is the manufacturing of plastic components, including complex value added services. In addition, SOAG processes rubber and aluminum.



Advanced technology

Production plants are equipped with technologically advanced machines. Growth CAPEX have been financed also exploiting tax benefits and a JVs with Negri&Bossi, presses producer. Plants are standardized and featured with lean manufacturing and automation.



EMEA footprint

The Group expanded its presence in the EMEA region to “follow” Automotive OEMs in their de-localization process. Nowadays, SOAG has strong relationships with major European car manufacturers and multi-years profitable contracts.



Turnaround transactions

Since its foundation, SOAG acquired distressed companies in order to internalize new technologies, increase the production capacity and expand the customer base fast and at low cost. M&A activities have been sustained by customers looking for supply continuity.

FUTURE PROSPECTS



Secured revenue stream

SOAG has already secured contracts with major OEMs that will start in the next two years. Such achievement is the result of the strong reputation and relationships that the Company was able to build.



Electric cars and new technologies

European Automotive OEMs will drive the technological advancement towards cars electrification. SOAG is perfectly positioned, both locally and strategically, with already secured projects in the market for electric cars.



Development of strong customer relationships

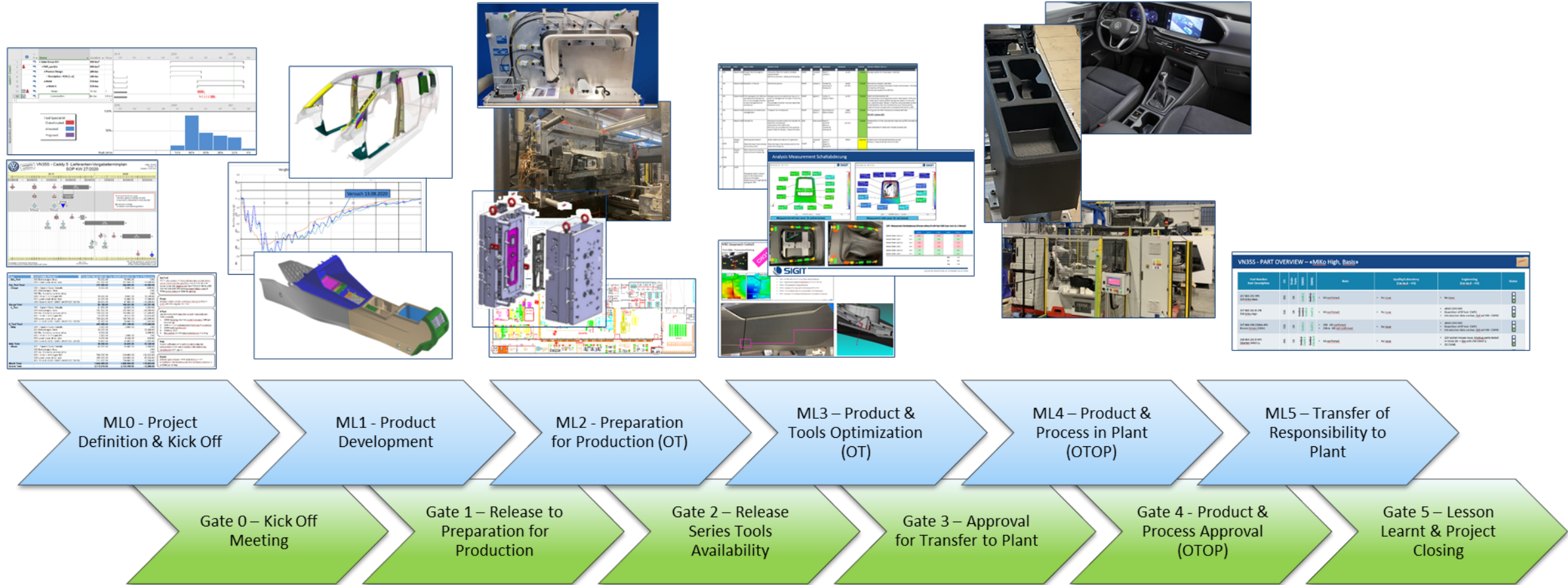
The added-value services that SOAG offer to its customers creates high switching costs for them. Together with the strong relationships with both customers and suppliers, SOAG is more and more a key player in the market for plastic moulds.



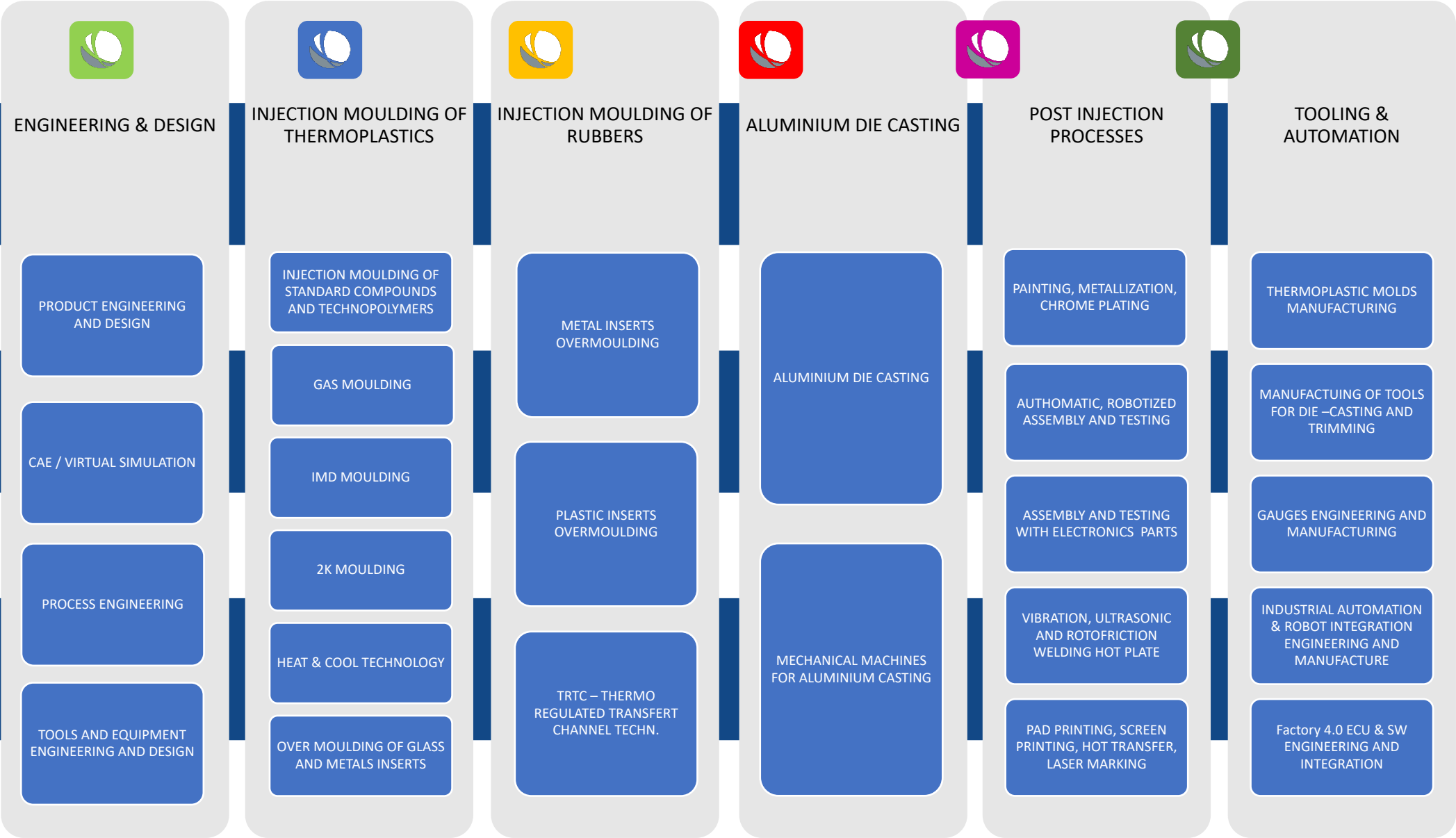
New business segments

The latest acquisition, done in September 2018, allowed the Group to strengthen its position in the Appliance industry and to internalize a portion of the tooling process. As of today, 12% of the new tools are manufactured internally. The forecast 2022/23 is to reach 30%.

Product Development Process



Engineering capability



Automotive



Interior

- Side windows frame
- Side windows channels
- Internal trims
- Door bezel
- Handles
- Pull cup
- Cluster and central console
- Guidelight
- Steering column covers
- Glove box
- Rearview mirror covers
- Internal tunnel brackets
- Speakers covers
- Footrest covers
- Sill boards
- Pillar covers
- Tunnel trims
- Dashboard trims and brackets
- Cup-holder

Seats

- Seat's valance
- Handles
- Back panel
- Under seat drawer
- Track latch covers

Luggage compartment

- Loading edge cover
- Fix and Go case
- Brackets
- Trim luggage
- Rubber caps

Exterior

- Windscreen cowl
- Exterior -trim
- Hook-cover
- Bumper brackets and trims
- Fuel funnels
- Underbody protections
- A – pillar décor
- Water drain system

Suspensions & Wheel

- Wheel liners (lokaries)
- Mud flaps
- Spring bearing rings

Lighting

- Housing
- Bezel
- Kinematics thermoplastic components

Cables & Wire system

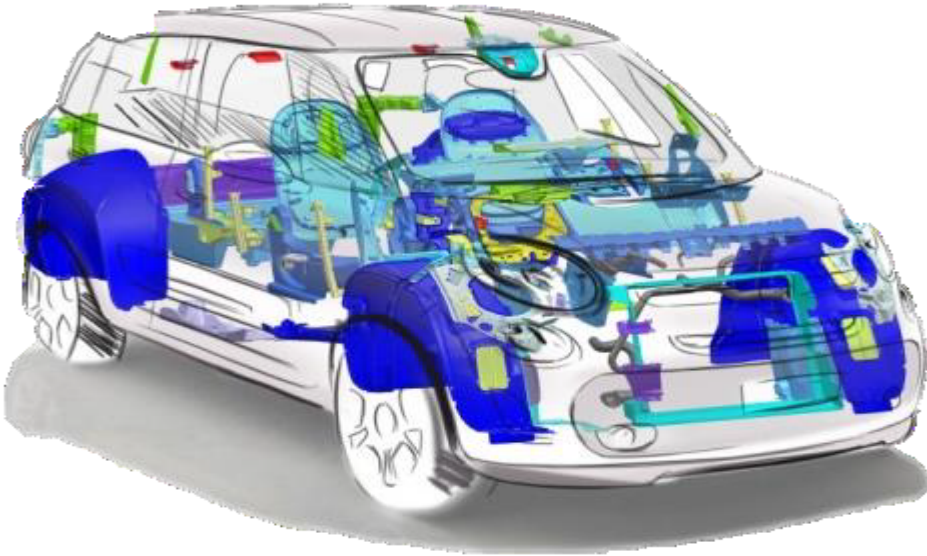
- Battery tray
- Grommets
- Cable Channel
- Fuse Box covers
- Wiring System Rubber components

Engine - Under Hood

- Engine covers
- Belt covers
- Side engine covers
- Brakes covers
- Vacuum tank
- Steering column absorber
- Intake manifold
- Panel dash top
- Silent-block rubbers
- Structural reinforces/brackets

Cooling & HVAC

- Air ducts / conveyors
- CFM (Cooling Fan Module)
- HVAC cases



SIGIT Offering

Exterior

Interior

Engine - Under Hood - Varies

PRODUCT LINES

Automotive Products



PRODUCT LINES

Large Domestic Appliance

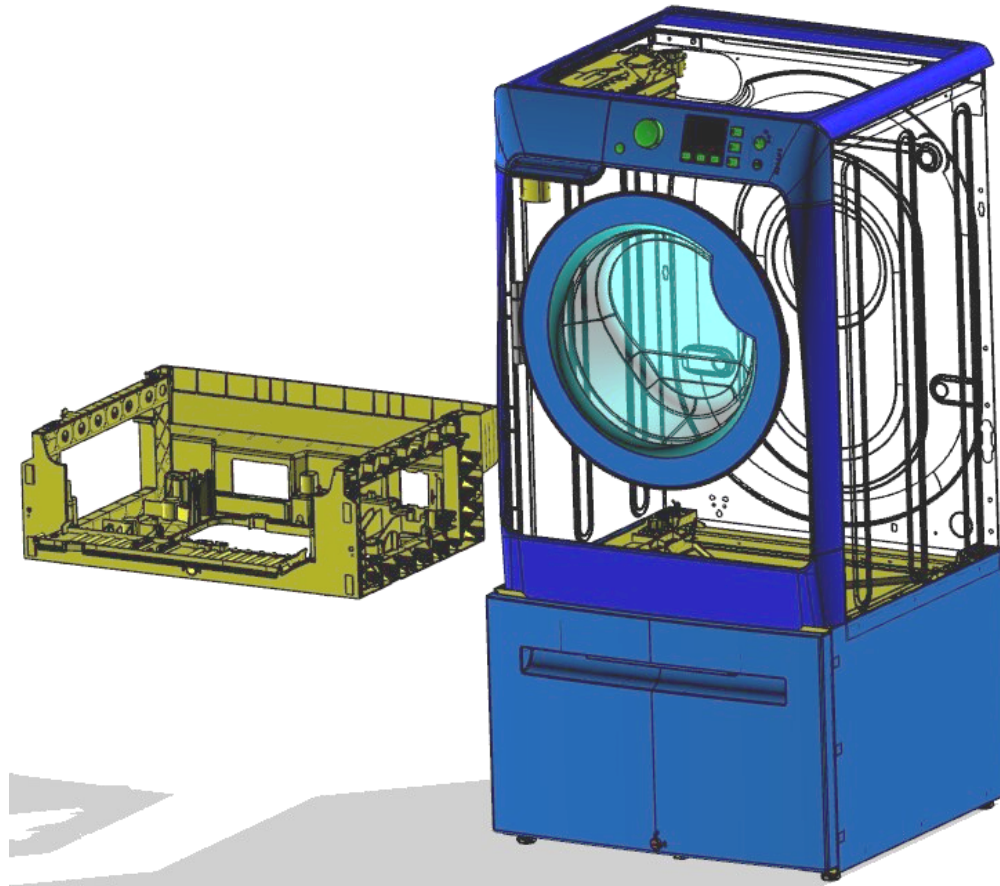


Washing - WD

Assy Console
Handles
Assy dispenser
Plastic Pulley
Bearing housing
Blowers
Crosspiece
Upper Pumu
Cable channel
Blind Door
Door Lens
Light Drum Spoke
White trolley wheel
Pump support
Buttons
User Interfaces
Pedestal
Door Frame
Worktop

Dish washing

Spray arms
Manifold
Sump
Micro filter
Plastic Base Carrier



SIGIT
Offering

Food Preservation
Washing - WD
Cooking

Cooking

Lenses
Deflector
Later Support

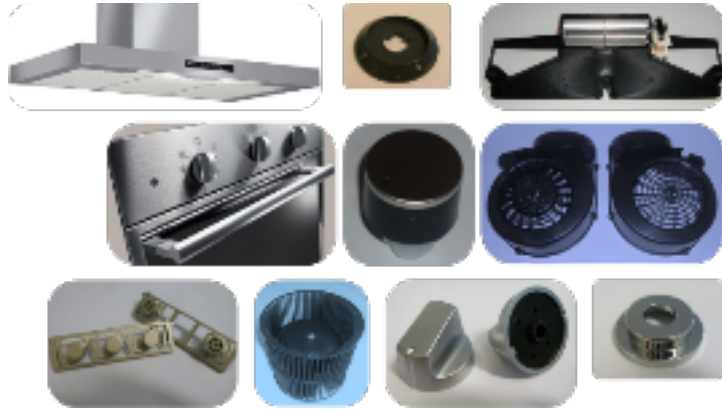
Food preservation

Shelfs
Can Balcony
Can Bin
Can Diary
Eggs bin
Assy Drawers
Handle

PRODUCT LINES

Large Home appliance products

Cooking



Washing Machine



Dryers



Food Preservation



Dish Washing



Small Domestic Appliance

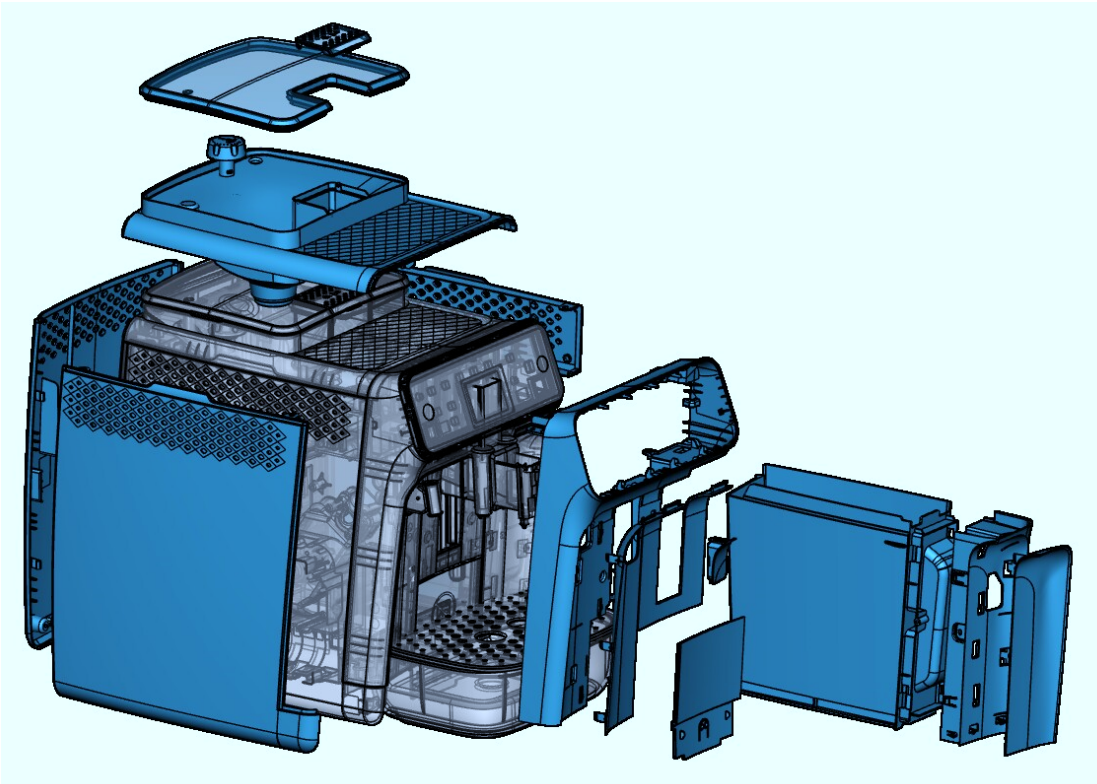


Functional

Mounting plate
Brew Unit components
Hydraulic components

Aesthetics

Housing
Frontal panel
Repository drawer
Water container
Drip tray
Knob
Side panels
Drip tray
Drip tray cover
Lid/Top cover
Base plate
Lever
Coffee container
Coffee dispenser
Carafes assy
Handle
Knob



SIGIT
Offering

Aesthetics
Functional

PRODUCT LINES

Small domestic appliance products

Aesthetic Components



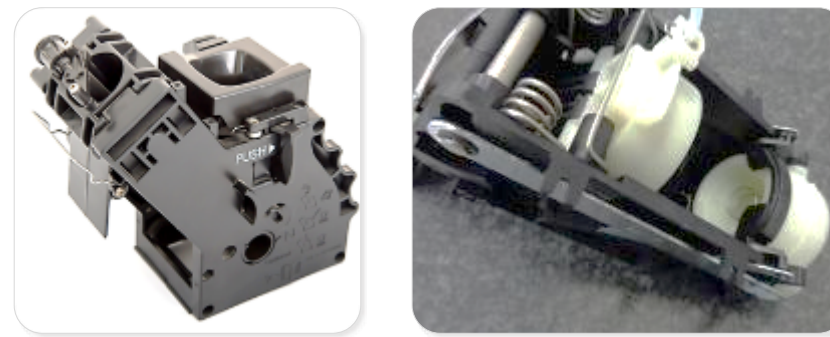
Sub assembled system



Hydraulic components



Brew Unit (portioned & full automatic)



REFERENCES

Main customers





THANKS FOR THE ATTENTION

CONTACTS

SOAG EUROPE SA – Holding Headquarter

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10137, Torino (Italy)

T: +39 011 9134211

www.soageurope.ch

www.sigit.it



THANK YOU FOR YOUR ATTENTION



SOLID IN TRADITION & DYNAMIC IN ACTION

